

Canadian Soybean Industry Overview

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Canadian Soybean Exporter



Growing Season

Spring

East

- Excessive precipitation in April hampered field work and seeding progress
- Early – mid May brought extended periods of sunshine and higher temperatures, prompting the bulk of soybean seeding in the region
- Late May saw continued high temperatures leading to drier conditions, necessitating the replanting of certain areas

West

- Season began with normal moisture levels
- Seeding delayed by rain until mid-May to early June



Growing Season

Summer

East

- June witnessed increased precipitation, benefiting plant development and growth in the region
- During August, most areas experienced consistently wet conditions, leading to concerns about issues like lodging, white mould and rot root

West

- Early on numerous regions experienced hot, dry conditions, especially in the western parts of Manitoba and Saskatchewan
- Later, temperatures moderated, with widespread but very localized rainfall in mid-August providing a welcome boost to the yield potential for soybeans in areas that received the rain



Growing Season

Fall

East

- Ideal weather conditions to date throughout the fall
- Expedited harvest period due to good weather
- Yields remain strong despite wet conditions seen in some regions

West

- Warmer weather leading into October eliminated any concerns over early frost
- Ideal weather conditions throughout the fall



A man wearing a red baseball cap and a grey t-shirt is crouching in a lush green soybean field, examining the plants. In the background, several large metal grain elevators stand against a clear sky. The word "Production" is overlaid in large white letters.

Production



2023 Production

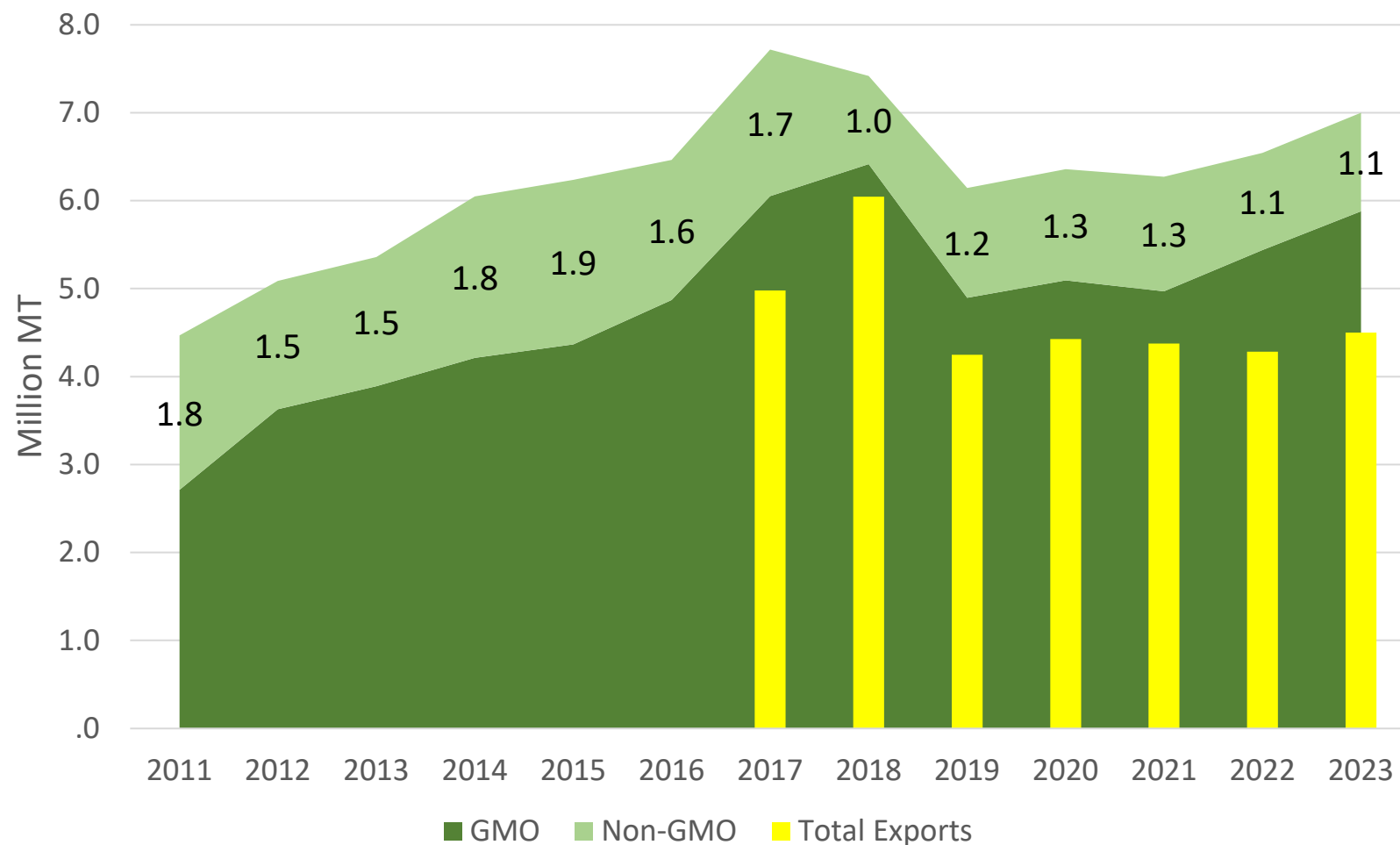
Total: 7.0 million metric tonnes

Exports: 4.5 million metric tonnes

Non-GMO: 1.12 million metric tonnes

Organic: 30,000 metric tonnes

Canadian Soybean Production and Exports

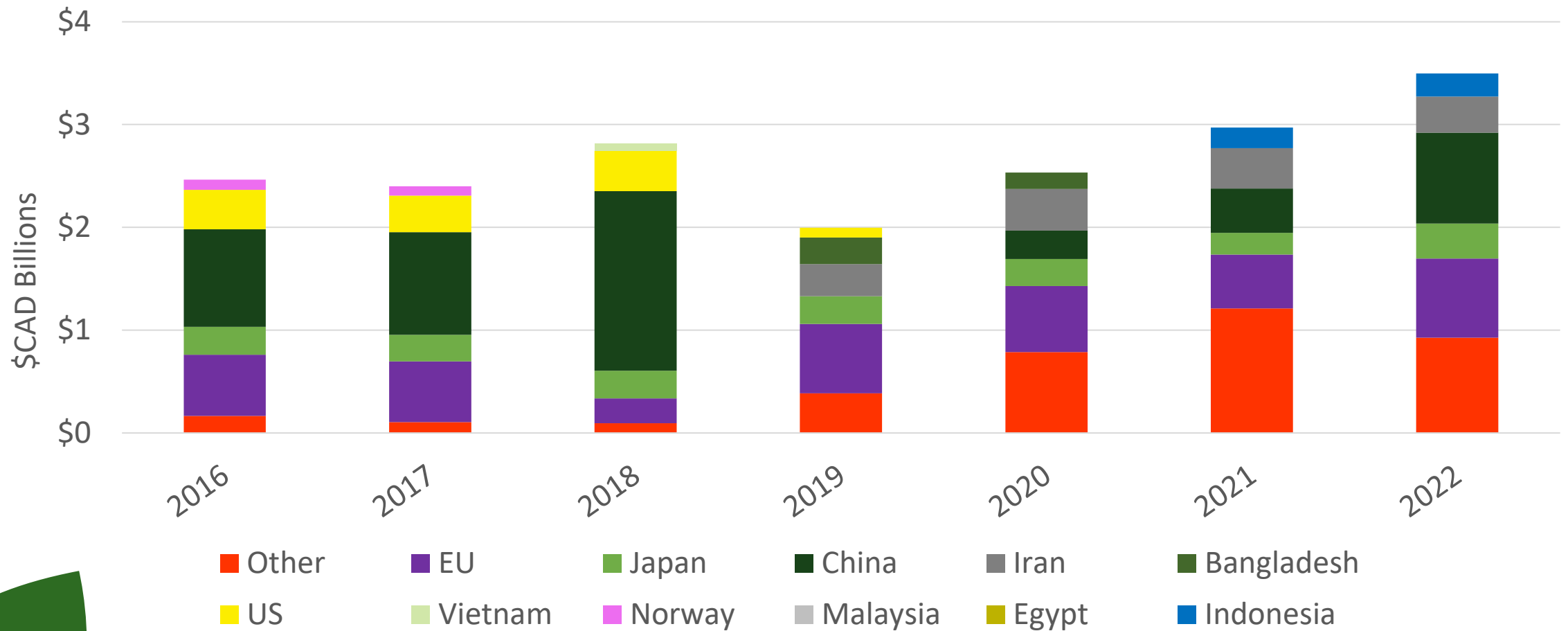


Source: Statistics Canada, Organic Council of Ontario

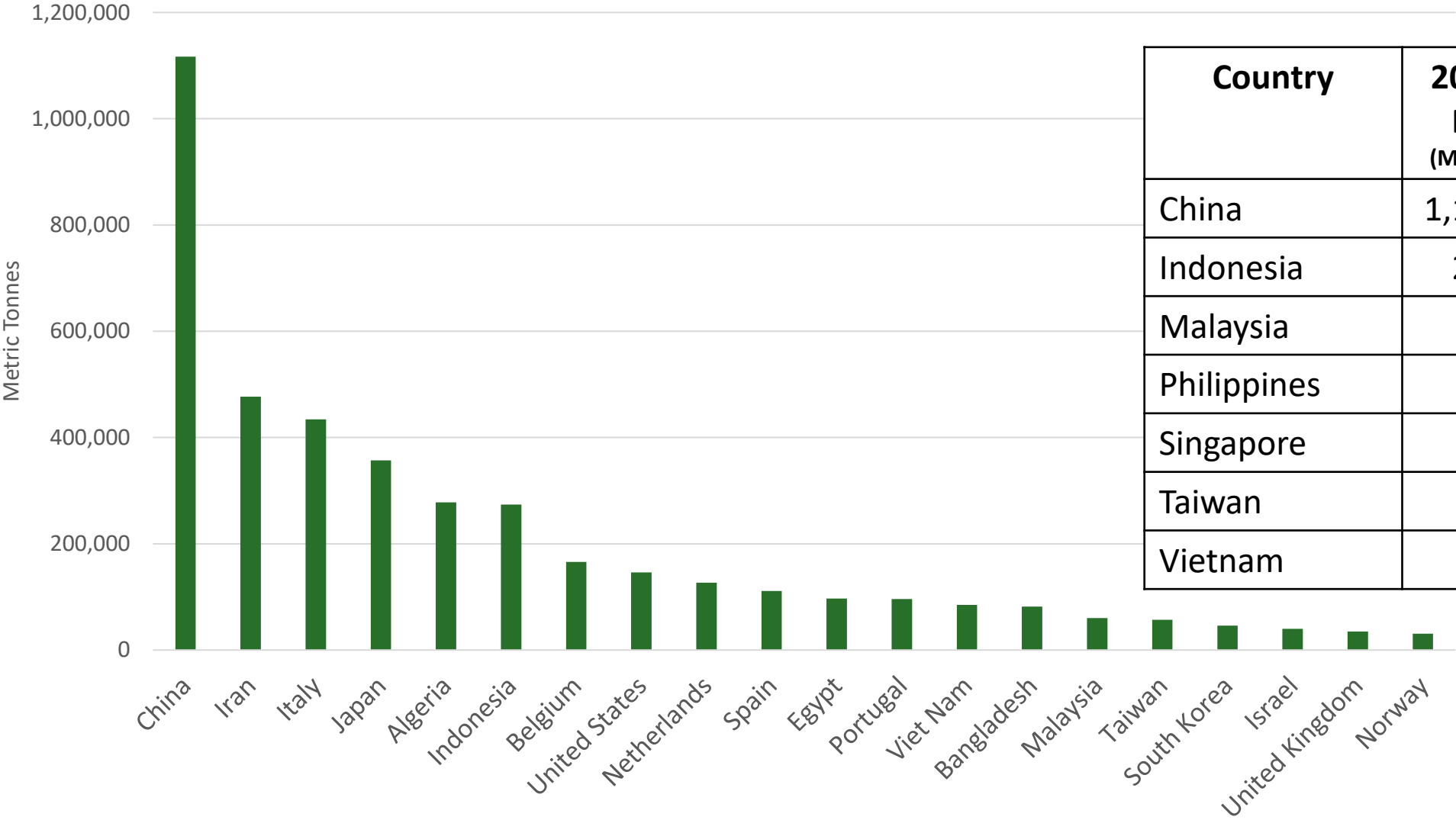
A large combine harvester is shown in a field of mature, golden-brown soybeans. The harvester's long auger is extended, pouring a stream of harvested soybeans into the trailer of a white semi-truck parked next to it. The scene is set during the "golden hour" of sunset, with a warm, orange glow across the sky and field. The word "Exports" is overlaid in large white text across the middle of the image.

Exports

Export Market Growth

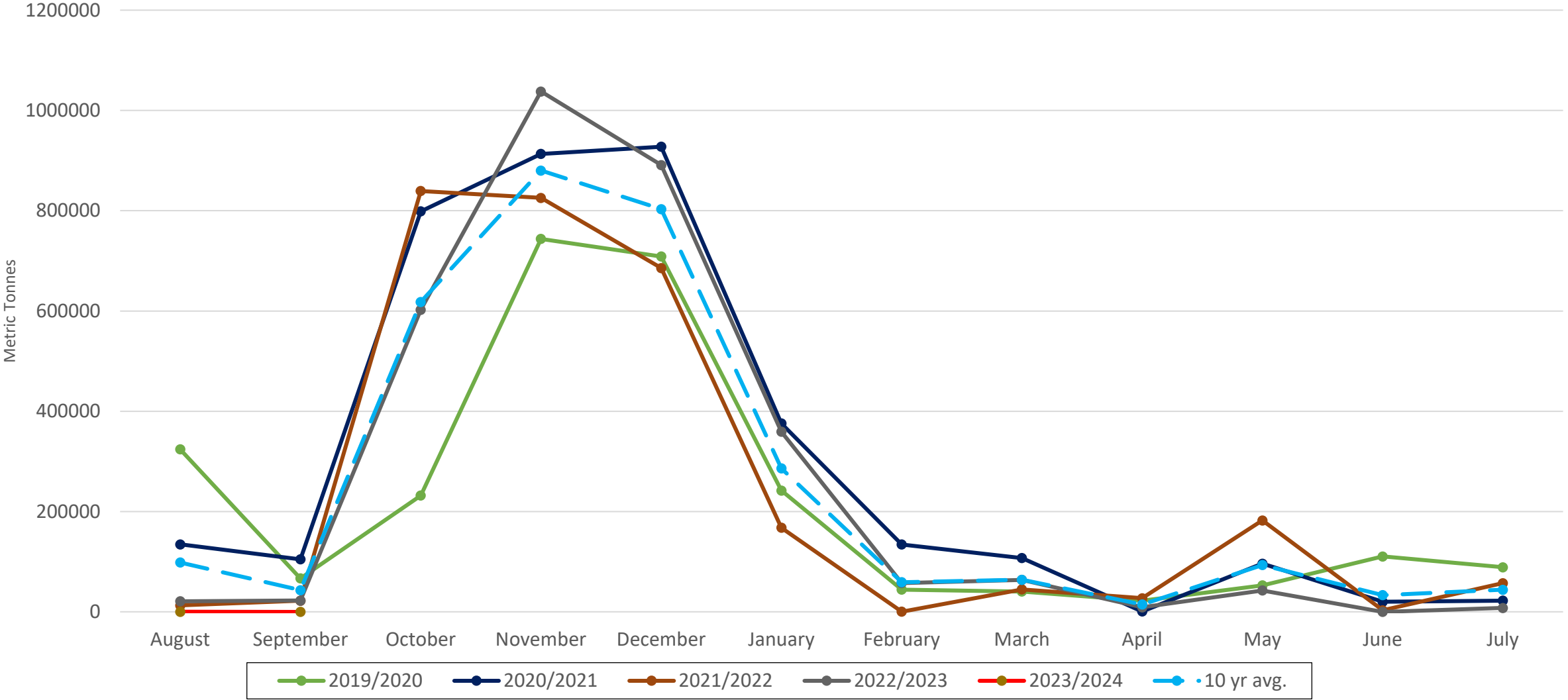


Top 20 Export Markets



Country	2022 Total Exports (Metric Tonnes)	Change from 2021 (2021 MT)
China	1,117,000	↑ (583,000)
Indonesia	274,000	↓ (307,200)
Malaysia	60,000	↓ (66,000)
Philippines	12,100	↑ (6,500)
Singapore	11,500	↓ (13,200)
Taiwan	57,000	↑ (48,000)
Vietnam	85,000	↓ (91,000)

Monthly Exports



Market Factors Affecting Premiums

- Competition with GMO soybean acres
- Strong CBOT price
- Increase in producer input costs
- Rise in fuel and hydro costs
- Labour shortages and rise in labour costs
- Rising interest levels



Market Overviews

United States

- Production forecasted at 112 million metric tonnes
 - Slight reduction due to lower overall yields
- Decreased US exports attributed to heightened demand from South America
- Elevated demand for domestic processing spurred by increased oil demand
- Ending stocks increased due to anticipated higher yields in the Dakotas and Ohio, coupled with reduced export volumes

South America

- Production forecasted at 221 million metric tonnes
 - 21% increase year over year
- Argentina, largest gain, particularly noteworthy given prior drought impact
- Challenging weather conditions in the area may interfere with forecasted outcomes
- Projected increase in exports and domestic processing linked to overall production upswing
- Expecting a substantial increase in ending stocks due to the surge in production

World

- Production forecasted to increase by 7%, primarily driven by the expected uptick in South America
- Exports anticipated to decrease due to lower US exports only partly offset by higher shipments for Brazil
- Chinese soybean crush estimated to rise to 98 MMT, propelled by increased crush and domestic soybean meal demand in the preceding marketing year
- Ending stocks lowered to 114.2 MMT reflecting reduced stocks for China and India

Conclusion

- Canadian soybean production projected to increase
- Expansion of acreage and timely rainfall contribute to rise in production in Western Canada
- Increase in Quebec production attributed to expanded seeded acres and improved yield
- Strong yields drive the rise in non-GMO soybean production.
- Strong demand for acres due to increased CBOT price
- Significant production expected in South America, with weather conditions serving as a crucial determinant
- Anticipation and uncertainty in world market until clarity on South American crop outlook
- Attention will shift to the U.S. crop as spring approaches



Thank you

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